

Würth Industry of Canada Ltd.

CPS®

PROVIDING SOLUTIONS DELIVERING RESULTS



WHY WÜRTH?

Our customers' thoughts on the benefits of CPS®

Customize Your Program:

"CPS is a win-win for both the supplier and the customer. The program is tailored to our needs and Würth has full management capabilities." - Materials Manager, Hydraulics Industry

Free Up Cash:

"Our partnership with Würth has lead to no stock outs, and by managing inventory weekly we no longer have months of inventory on hand." - Supplier Quality Engineer, Automotive Customer

Inside Information:

"Quick and easy access to part and location information allows me to be an expert without searching through production blindly. Racer/sleeper information provides visibility to trends that help us manage part usage and standardization." - Buyer, Consumer Product Manufacturer

Minimize Excess & Obsolete Stock:

"Seeing which bins are not moving has allowed us to highlight items to be removed from circulation before they become a problem." - Supply Chain Analyst, Power Motor and Control Manufacturer

Continuous Improvement:

"We've been able to reduce our inventories while keeping our production lines operating by finding ways to keep improving." - Materials Manager, Large Industrial Customer

Reduce Footprint:

"Parts are delivered line side to point of use locations, which has eliminated countless cardboard boxes from our production floor." - Project Manager, Agricultural Equipment Manufacturer



Up to 50% more bins per square foot
Up to 50% more floor space available
Up to 80% better protection of parts

Who is Würth?

Würth Industry of Canada Ltd. specializes in providing original equipment manufacturers (OEMs) with vendor managed inventory programs for fasteners and other C-Class items.

Our products, employees and services are customer focused. Therefore, we continuously develop new solutions to further support our customers' business. New challenges are tackled in an optimistic, dynamic and precise way—all with one goal: our customers' success.



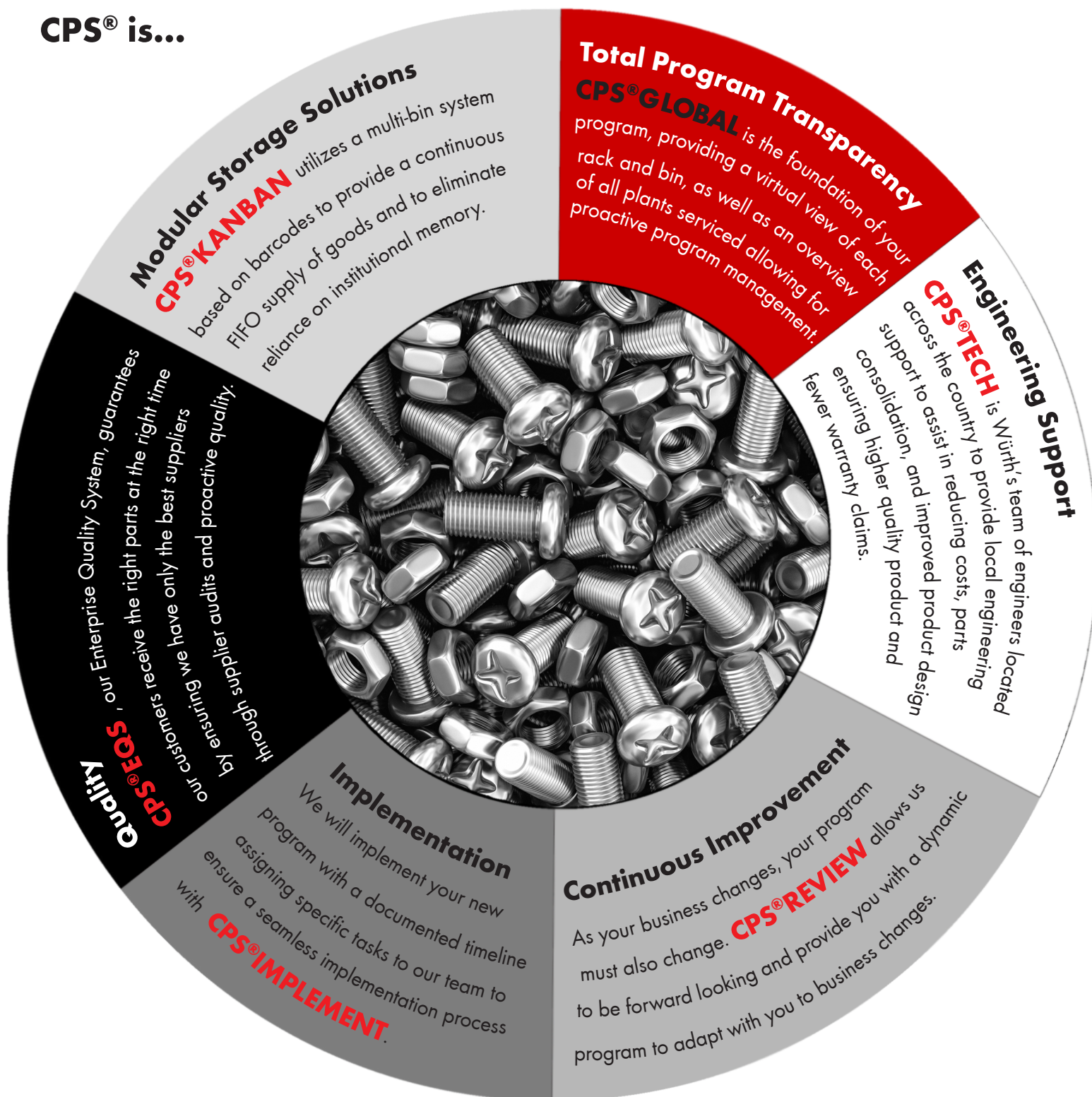
Questions?

Please let us know!

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T: 519-756-9700
www.wurthindustry.com

WHAT IS CPS®?

CPS® is...



...and more! CPS® also includes online ordering, kitting options, on-site inventory programs, and additional support programs.

GOT PRODUCT?

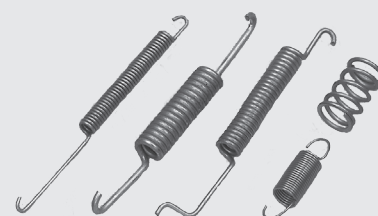
The more products you add to your CPS® program, the greater the benefits to your overall operations.



3PL



Tools



Springs



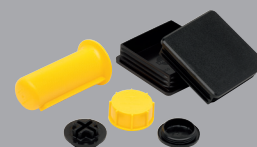
Chemicals



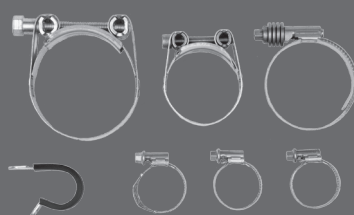
Wire Forms



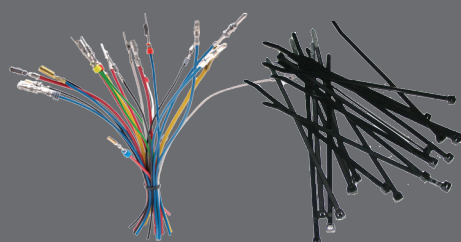
Hydraulic Parts



Plugs



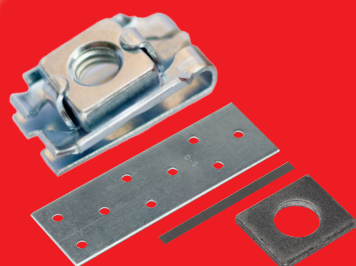
Clamps



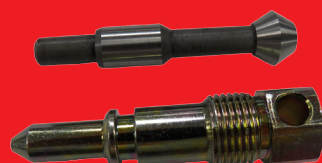
Electronic Connectors



Fittings



Stamped Parts



Engineered Parts



Retaining Rings



Standard Parts

WHAT'S THE PROCESS?

We understand the most critical factor in realizing the goals and savings for your fastener initiative is the seamless, effective implementation of your program. With over 100 successful implementations, our time-tested, repeatable processes will ensure successful implementation of your program across all facilities with a smooth transition from current procurement and material handling practices to your new CPS® program.

The implementation process includes:

- **Kick-Off and Update Meetings** - to set the course and timeline of the implementation and provide regular updates on all aspects of the transition
- **Plant Surveys** - two to three days surveys of customer facilities to: meet with the customer champion, document stocking locations of all parts, create plant maps, and observe current processes
- **Plant Mapping** - detailed map of customer facility and part locations will determine bin sizes and suggested order quantities to achieve optimal bin turns
- **Timeframe** - the duration of the implementation process varies by customer, depending on the facility size and program complexity, but generally are completed between 90 and 120 days from award of business
- **Implementation Timeline** - a detailed plan will be developed and shared with our customer, reviewed every day by our implementation team until completion; every task will be assigned to a responsible party and implementation is only complete with both customer and Würth sign-off

KANBAN IMPLEMENTATION TIMELINE											
	Customer					Date	2/13/2017				
	Important Dates		Proj. Start Date	2/13/2018		Target Day 45 =	3/29/2017				
No	Task	Precedents	Dept. Responsible	Target Date	Duration	Target Completion	Actual Completion	#	01	#	#
Pre-Implementation											
01	Cust. Data Form complete/in P21		Sales/Branch/Cust								
#	Run Credit Check		Sales/Credit Mgr								
#	Prepare Feasibility Report		Sales/Branch/Key Accts								
#	Feasibility Report Signed off by Officer		WINA Director(s)								
#	Quote Package Completed		Quotes/Key Accts								
#	Customer Signs Letter of Intent/Contract		Sales/Key Accts								
#	Implementation Champion Assigned		WINA Director(s)								
#	KANBAN set up form signed by Cust.		Key Accts/Cust.								
Implementation											
01	Define Implementation Team	-	Key Accts/Branch Mgr	1	1	2/14/2017					
#	Create KANBAN 45 Day Timeline	1	Key Accts	2	1	2/15/2017					
#	Create Open Atrium Group Project Pg	1	Key Accts	3	1	2/16/2017					
#	Survey of Customer Facility (document)	-	CPS/Branch/Key Accts	4	1	2/17/2017					
#	Obtain Frozen parts list for program	-	Key Accts/CPS/Cust	6	2	2/19/2017					
#	Obtain Parts Usage Data per Location	-	Key Accts/CPS/Cust	8	2	2/21/2017					
#	Measure Optimax Quantities	5	Branch/CPS	10	2	2/23/2017					
#	Plant Map Created	4, 5	CPS/Key Accts	11	1	2/24/2017					
#	Complete Rack Design & Bin Analysis	4, 5, 7, 8	CPS	16	5	2/29/2017					
10	KANBAN Equipment Form Completed	4, 5, 9	Key Accts	18	2	3/2/2017					
11	Send Data Import Sheet to IT	9	CPS/Key Accts	25	7	3/9/2017					
12	Inventory Buy-back (if applicable)	5	Key Accts/Cust	25	5	3/9/2017					

SIMPLIFY WITH CPS®

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519-756-9700

CPS® C-PARTS SOLUTIONS

SIMPLICITY:

Worry-free and transparent management of your C-Class components.

FLEXIBILITY:

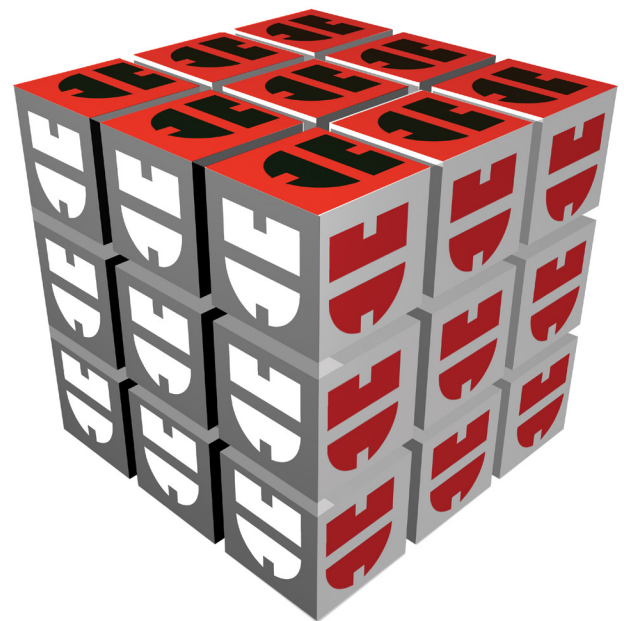
Innovative, modular concepts that can be tailored to the specific challenges and needs of each customer and adjusted to changing requirements.

PROFITABILITY:

Free up cash and resources, helping drive bottom line results for your operations.

SECURITY:

Our industry leading financial and operational strength provide a risk free solution to managing your C-Part components.



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