

WÜRTH V.I.P

VENDING IN PARTNERSHIP



ABOUT THE PROGRAM

What is the Würth Vending Program?

The Würth Vending Program is a customized vendor managed inventory solution for storeroom automation based on the use of vending machines, lockers and supporting software. As a mutually beneficial business partnership, the program can offer solutions to a variety of inventory management concerns:

- Work Flow Efficiency
- Staff Productivity
- Enhanced Inventory Control
- Stock Turnover
- Loss, Theft or Misuse of Goods
- Customer Satisfaction

Würth's Vending Program helps Purchasing Managers control use while offering accessibility to their workers. In addition to enhancements in the aforementioned areas, the program can offer the added benefit of:

- 24/7 Access
- Cost Reduction; Reduction of Waste by 15-30%
- Elimination of Stock Outages
- Up to a 50% Reduction in Inventory Levels
- Point-Of-Use Access
- Storage of High Quality Items with Secure Access
- Automated and Robust Reporting Options
- Real Time Data Analysis

Is a Vending Partnership the Right Fit for You?

At Würth, we recognize that Vending is not a one size fits all program solution. It is critical to have a mutually beneficial partnership in which both parties are accountable to each other for the success of the program. Is a Vending Partnership the right fit for you?

- IF:**
- Your business can use improvements in the above areas
 - Your organization consistently updates technology to improve business operations
 - You continuously evaluate your business process efficiencies and seek improvements
 - You seek Vendors that are true business partners

The Würth Vending Program may be right for you!





OUR COMMITMENT

Würth offers complete sales and support services to accompany our business partners. By offering a team of expert consultants trained in storeroom management optimization, Würth provides commitment to Business Partners by proposing adapted solutions to the industrial and institutional sectors.

Our Team will work with you to:

- Provide a customized solution to solve your inventory management concerns.
- Select a date suitable for installation based on availability of both parties.
- Identify appropriate items for vending.
- Identify optimized location. (*Note: Chosen location must have a Category 5 internet line and power outlet installed prior to the machine installation date)
- Calculate minimum and maximum quantities based on your average monthly usage.
- Set Up User Administrators and automated reporting to track inventory levels and usage.
- Review contract details and software fees.
- Maintain and stock all installed machines.

BUSINESS PARTNER'S COMMITMENT

1. Potential Business Partners are asked to evaluate their current suppliers. The program can only be implemented with partners who are willing to use Würth Industry of Canada as a primary supplier of industry specific products and services.
2. Business Partners agree to a yearly software fee (will be void if spend commitment is sufficient)
3. Business Partner agrees that a minimum monthly sales or growth target will be applicable.

MACHINE TYPES

COIL-PRO VENDING MACHINES

A solution for high-consumption items, the Coil-Pro will eliminate stock outages and increase productivity. By reducing waste by 15 - 30%, the Coil-Pro demonstrates significant savings almost immediately after installation.

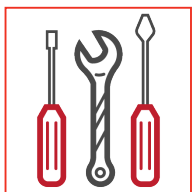
The powerful reporting software provides clear accounting of supply usage and enables forecasting and reduction of inventory levels by up to 50%. The automated reporting system is capable of automatic user defined alerts.

Features:

- 24/7 availability
- Holds up to 60 items
- Custom and flexible configuration
- Industrial Keypad
- Optional Prox Reader or Barcode Identification
- LED Lighting and Vend Sensor
- Flexible Field Reconfiguration
- Extensive, Customizable Reporting

Suitable for:

- Hand Tools
- Spare Parts and Batteries
- Material Processing
- Building Materials & Paint Brushes
- Personal Protection Equipment



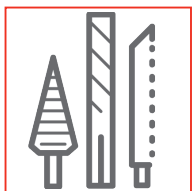
Hand Tools



Batteries



Abrasives



Cutting



Adhesives



PPE



Model: Coil-Pro
Dimensions: 72"H x 39"W x 24"D
Weight: 598lbs

LOCK-PRO LOCKER SYSTEMS

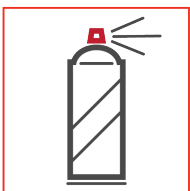
A solution for larger items and shared tool management, the Lock-Pro is available in 18, 24 or 36 door configurations and has secure and customizable compartments for greater product flexibility. The robust reporting features and check-in/out capabilities allow for real time traceability of tools and other shop supplies.

Features:

- 24/7 availability
- Security for up to 36 items
- Customizable to product size
- Large viewable area
- Brilliant LED Lighting
- Auxiliary with IQ640 or standalone functionality
- Direct connects for Power and Ethernet
- Check-in/out capability

Suitable for:

- Chemicals
- Large Valuable items
- Bulk products
- Hand and Power Tools
- Personal Protection Equipment



Chemicals



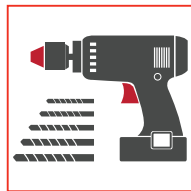
Tool Sets



Bulk



Hand Tools



Power Tools



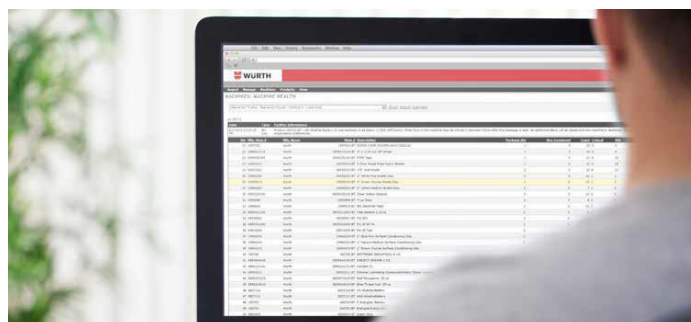
PPE



Model: Lock-Pro 18 Door
Dimensions: 72"H x 40"W x 24"D
Weight: 410lbs

Features:

- Easy to Use, Real Time
- Cloud Managed, Secure
- Robust Reporting Options: Export to Excel, CSV, PDF, XML
- Control Access by User Level
- Set Limits by Item, Employee, Group, etc.
- Purchasing and Receiving Alerts and Controls
- Individual Employee Login
- Inventory Alerts via Email to Any Device



Manage Users - Create, edit, activate and de-activate users

Manage Roles - Define access privileges for certain functions, such as creating reports, and managing employee lists and dispense rules.

Define Rules - Set tracking details (ex. Dept, Name, PIN#, Work Order #, Cost Code, Project Code) and dispensing parameters (ex. No Limit, Blocked and Limited)

Manage Devices - View live counts, min, max, or critical levels, and allowed offline vending products.


Manage Reports - Generate detailed reports of transactions and/ or usage, with many customer sort options and export to excel

Track stock status and information to prevent shortages and backorders on highly consumed materials.

Select from Drop-Down List
showing all machines in your
shop and/or account.

Displays number of individual pieces included in each product package.

Shows the Minimum and Maximum inventory quantities allotted for each item



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MACHINES: MACHINE HEALTH

☒ Show only Machines with Planograms

Würth Canada - Würth Canada - Würth In-House Vending Machine - Garage

[Show](#)
[Export](#)
[Automate](#)

Bin	Mfg. Item #	Mfg. Name	Item #	Description	Package Qty	Non Consigned	Count	Critical	Min	Max	Coil	Percent Full
10	827.01	Würth Canada Limited	827.01	BATTERY SIZE AAA SIZE	4	0	1 0	0	30	30	<div></div>	3.33%
11	827.02	Würth Canada Limited	827.02	BATTERY SIZE AA	2	0	1 0	0	18	18	<div></div>	5.56%
12	827.03	Würth Canada Limited	827.03	BATTERY SIZE C	1	0	2 0	0	18	18	<div></div>	11.11%
13	827.04	Würth Canada Limited	827.04	BATTERY SIZE D	1	0	2 0	0	18	18	<div></div>	11.11%

Displays item location in the machine
and Wurth Canada Article Number.

Create your own item numbers and description for internal use.

Inventory status snapshot

MACHINE SOFTWARE

TRANSACTIONS

Our software tracks each individual vend for increased transparency

Date Range

Track spending by "start" and "end" dates.

Export Function

Save report information as an Excel file for further analysis.

Price

Track spending when combined with vend quality.

WURTH

WURTH CANADA

0556

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REPORT: TRANSACTIONS

Account: All Accounts

Report By: Machine

Würth Canada - Würth Canada - Würth In-House Vending Machine - Garage

Consignment: All

☐ Subtotal

☐ Customiz

Columns

☐ Filter Time

Start Date: 4/1/2017

— End Date: 4/19/2017

Get Report

Export

Direct to XML

Automate

PAGE 1 OF 1

Date	Bin	Site	Machine	Emp #	Employee	Item #	Description	Package Qty	Price per Item	Pkg. Price	#	Total Price
4/18/2017 4:48:43 PM	30	Würth Canada	Würth In-House Vending Machine - Garage	1551	Nimra Sheikh	664.1307611	SPEED CUT OFF WHL SS FL 3" X 0.045" X 3/8"25PK	3	\$0.00	\$0.00	1	\$0.00
4/18/2017 4:48:28 PM	34	Würth Canada	Würth In-House Vending Machine - Garage	1551	Cust. Man.	672.04080	FAN GRIND WHEEL A/O 40X20MMX6MM 80G	1	\$0.00	\$0.00	1	\$0.00
4/18/2017 4:48:13 PM	35	Würth Canada	Würth In-House Vending Machine - Garage	1551	Nimra Sheikh	672.612406	FAN GRIND WHEEL A/O 1-1/2" X 1" X 1/4" 80G	1	\$0.00	\$0.00	1	\$0.00

Date/ Time Stamp

Track progress of employee transactions by Date & Time.

Employee Name

Displays name of employee, or department, that made transaction

INVENTORY CONSUMPTION

View consumption per item

Units Dispensed

Itemized and Machine Total of packaged items vended.

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Report Manage Machines Products View										
REPORT: INVENTORY CONSUMPTION										
Account: Würth Canada Day of Month Export: This Month Select										
Site: Würth Canada - Würth Canada										
Start Date: 4/19/2017 End Date: 4/19/2017 Get Report Export Automate										
Mfg. Item #	Mfg. Name	Item #	Item Price	Description	Package Qty	Pieces Vended	Product Group	Units Dispensed	Monetary Value	
672.612406	Würth Canada Limited	672.612406	\$0.00	FAN GRIND WHEEL A/O 1-1/2" X 1" X 1/4" 80G x3	3	3	Stock	1	\$0.00	
Subtotal								10	\$0.00	
Total								10	\$0.00	

Pieces Vended

View and set restriction limit on number of items vended by Date Range

Total Spend

Sorted by Date Range and Product Group

Next Steps: If the Würth Vending program sounds like a good fit for your business, complete the "Vending Proposal Form" in conjunction with your Würth Representative and local Vending Coordinator to apply. All proposals are subject to approval by Würth Canada.

WÜRTH VENDING PROGRAM

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